

# YOUR INVITATION TO JOIN THE



The New River Valley Home Builders Association, Inc. (NRVHBA) is a professional trade association dedicated to being the respected voice of the residential & commercial building industry in southwest Virginia.

Chartered in May of 1976 as a not-for-profit 501(c)6 corporation, we are affiliated with the National Association of Home Builders (NAHB) and HBA of Virginia (HBAV). We believe strength is in numbers. We are one of over 700 HBAs in the United States and within Virginia we are one of 15. When you join at a local level, you get access to state and national resources. Our Association is governed by a board of directors and executive committee representative of our region's builder and associate membership.

The mission of the NRVHBA is to represent the interests of residential & commercial builders, developers, and remodelers, as well as suppliers, subcontractors, and related service providers. In serving our members, we strive to create an environment of free enterprise where regulations can be kept at a minimum and products and services can be produced at optimum value. This is accomplished through the following services and activities:

1. Lobbying Efforts
2. Liaison with Local Government
3. Member and Consumer Education
4. Industry Promotion
5. Charitable and Community Involvement
6. Communicating Industry Information
7. Enhancement of a Positive, Professional Member Image
8. Networking Opportunities of a Professional and Social Nature

We believe that home ownership should be within the reach of all Americans and that by delivering the above services, we support that aspiration.

Your support of the NRVHBA is essential to the work we do. Please consider the enclosed information about our association and contact me with any questions.

We look forward to welcoming you into the NRVHBA.

Sincerely,

Heather Lyn Conner  
Executive Officer

## 2018 EXECUTIVE COMMITTEE

**SEAN BELIVEAU**

SLATE CREEK BUILDERS

*PRESIDENT*

**STEVE SEMONES**

BALZER AND ASSOCIATES

*IMMEDIATE PAST PRESIDENT*

**JAMIE ULMER**

BACK TO NATURE LANDSCAPING & CONSTRUCTION

*VICE PRESIDENT*

**ED TUCHLER**

SHELTER ALTERNATIVES

*TREASURER*

**BARBARA NEWTON**

VILLAGE TRIM

*SECRETARY*

## 2018 BOARD OF DIRECTORS

**JUSTIN BOYLE**

GREEN VALLEY BUILDERS

**REID BROUGHTON**

SAND ANDERSON MARKS & MILLER

**TRAVIS FOLDEN**

STATESON HOMES

**JACKIE GARDNER**

FERGUSON

**CASSIDY JONES**

SLATE CREEK BUILDERS

**JOHN NEEL**

GAY AND NEEL, INC.

**JEFF NOSENZO**

BROWN INSURANCE COMPANY

**JAMES OLIVER**

HIGHLANDER CONSTRUCTION AND DEVELOPMENT

**CHRIS PFOHL**

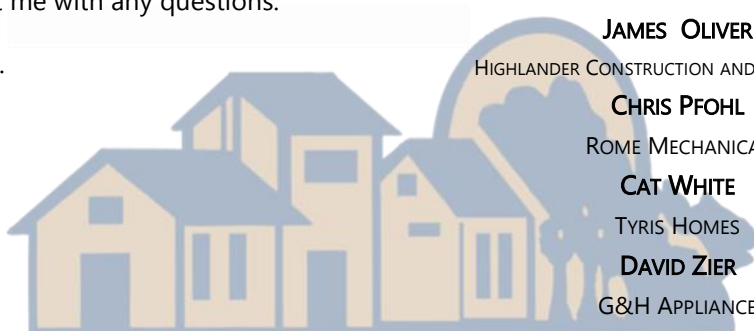
ROME MECHANICAL

**CAT WHITE**

TYRIS HOMES

**DAVID ZIER**

G&H APPLIANCE



1111 NORTH MAIN STREET, SUITE C | BLACKSBURG, VA 24060

PO Box 2010 | CHRISTIANSBURG, VA 24068

540-443-0090 | HEATHER@NRVHBA.COM | WWW.NRVHBA.COM

# NRVHBA MEMBERSHIP IS A VALUABLE INVESTMENT

## REASONS TO BELONG:

### THREE IN ONE MEMBERSHIP

You have access to the resources of the local, state, & federal associations. Be sure to check out NAHB.org & HBAV.com



### NETWORKING

When you do business with a member, you are strengthening our association. We support member to member business by:

- Hosting various events with different focuses: education, celebration, promotion, community & family.
- Giving you access to builders, contractors, developers, suppliers, educator, & industry associates so that relationship can be built & strengthened.

### ADVOCACY

When you join the NRVHBA, you are not only advocating at a local level, You have the resources of the NAHB and HBAV on your side.

- Keep in tune with the latest local, state, & national legislative changes affecting the building industry.
- Build relationships with local government elected officials & staff.
- Join & endorse pro-business candidates with NRVHBA financial & campaign support.

### EDUCATION

Keep your business thriving by:

- Staying current with local code changes & updates directly from the NRV building officials with bi-monthly breakfast meetings.
- Attending cost affective seminars which are tailored to helping grow & sustain NRV businesses.
- Attending national & state level continuing education sessions with the NAHB or HBAV.

### MARKETING

Use your Membership to Market your skills, service & Trade by:

- Attending our community events such as the Home Expo & Touch-A-Truck.
- Including additional creditability by associating with the NRVHBA, HBAV, & NAHB.
- Having a direct connection to the online NRVHBA business directory which is used by builders, suppliers, home owners, & prospective home buyers.

### BENEFITS & DISCOUNTS

Through the combination of local, state, & national HBA's, we are able to offer benefits & discounts to our members such as financial savings on items or services you may already be utilizing.

## GIVING BACK TO THE NEW RIVER VALLEY:

The New River Valley is where we call home, in most cases, for both our professional & personal lives. It is important to the NRVHBA to give back. In fact, it is our part of our mission. When you support us, we are able to share that support through activities, events & organizations like these:

- **Scholarships** for NRV high school students who are pursuing a college education in the construction industry at Virginia's colleges, trade schools and within working internships. To learn more on the Rick Whitney Memorial Scholarship, visit us at [www.nrvhba.com/about-nrvhba/scholarship](http://www.nrvhba.com/about-nrvhba/scholarship)
- The "Cook Your Heart Out" **Charity Cooking Contest** where 3 local Non-Profits battle it out, *chopped-style*, for \$1000 grand prize during the Home Expo. Contestants are judged on appearance, creativity, and taste when using 2 "secret" ingredients per appetizer, main course and dessert round.
- NRVHBA **charitable donations** include time, service and funds to programs such as: Toys for Tots, Montgomery County Emergency Assistance Program (MCEAP), & NRV Habitat for Humanity. To read more about how we give back, visit us at [www.nrvhba.com/giving-back](http://www.nrvhba.com/giving-back).
- Growth of **community & family events** like Touch-A-Truck where we encourage children to experience the building industry first hand. To find out more on our events, visit [www.facebook.com/Touch.A.Truck.NRV/](http://www.facebook.com/Touch.A.Truck.NRV/).

# MEMBERSHIP APPLICATION



## BUILDER MEMBER

ANY PERSON, FIRM OR CORPORATION IN THE BUSINESS OF BUILDING/  
REMODELING SINGLE/MULTI-FAMILY RESIDENTIAL UNITS, COMMERCIAL  
STRUCTURES, GENERAL CONTRACTORS AND DEVELOPERS.

**ANNUAL BUILDER MEMBERSHIP DUES \$495.00**

*CHECK—NRVHBA OR CREDIT—PLEASE CALL THE OFFICE (3% CONV FEE APPLIES)*



## ASSOCIATE MEMBER

ANY PERSON, FIRM OR CORPORATION ENGAGED IN TRADE, SERVICE,  
INDUSTRY OR PROFESSIONAL  
BUSINESSES ALLIED WITH THE BUILDING INDUSTRY.

**ANNUAL ASSOCIATE MEMBERSHIP DUES \$495.00**

*CHECK—NRVHBA OR CREDIT—PLEASE CALL THE OFFICE (3% CONV FEE APPLIES)*

### GENERAL BUSINESS INFORMATION:

BUSINESS NAME: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY, STATE ZIP: \_\_\_\_\_

BILLING ADDRESS: \_\_\_\_\_

CITY, STATE ZIP: \_\_\_\_\_

OFFICE PHONE: \_\_\_\_\_

WEBSITE: \_\_\_\_\_

SOCIAL MEDIA: \_\_\_\_\_

### BUSINESS CONTACTS:

PRIMARY CONTACT: \_\_\_\_\_

BUSINESS TITLE: \_\_\_\_\_

EMAIL: \_\_\_\_\_

PHONE: \_\_\_\_\_

BILLING CONTACT: \_\_\_\_\_

EMAIL: \_\_\_\_\_

PHONE: \_\_\_\_\_

ADDITIONAL EMPLOYEES WHO WOULD LIKE TO RECEIVE INFORMATION  
ABOUT OUR LOCAL EVENTS & PROGRAMS—NAME & EMAIL:

1. \_\_\_\_\_

2. \_\_\_\_\_

3. \_\_\_\_\_

BY SIGNING THIS APPLICATION, YOU AGREE TO ABIDE BY THE BYLAWS & CODE OF ETHICS FOR THE  
NRVHBA, HBAV & NAHB.

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_/\_\_\_/\_\_\_

### ADDITIONAL INFORMATION:

**BUSINESS LICENSE # & EXP. DATE:**

\_\_\_\_\_ (\_\_\_/\_\_\_)

CONTRACTORS/TRADE LICENSE # & EXP. DATE:

\_\_VA#\_\_\_\_\_ (\_\_\_/\_\_\_)

*\*REQUIRED FOR ALL TRADES WHERE APPLICABLE.*

**REFERRAL/SPONSOR NAME:**

\_\_\_\_\_

#### ALL APPLICANTS:

AS OF TODAY, PLEASE STATE

1. LENGTH OF TIME IN BUSINESS \_\_\_\_\_ YRS

2. NUMBER OF EMPLOYEES \_\_\_\_\_

#### BUILDERS ONLY:

IN THE LAST 12 MONTHS, PLEASE STATE

1. APPROX DOLLAR VOLUME \$ \_\_\_\_\_

2. APPROX # OF RES UNITS BUILT \_\_\_\_\_

#### BUSINESS DIRECTORY—PRIMARY ACTIVITIES:

ASSOCIATE, BUILDER, ELECTRICAL, FLOORING, HEATING &  
COOLING, HOME & GARDEN,  
INSULATION, PLUMBING, ROOFING, SUPPLIER

*\*CIRCLE ALL THAT APPLY*

#### PREFERRED CONTACT METHOD:

EMAIL | PHONE | MAIL

#### COMMITTEE I WANT TO JOIN:

EDUCATION | MEMBERSHIP | GOV'T | AWARDS | EVENTS

*\*CIRCLE ALL THAT APPLY*

REASON I JOINED: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

# GET INVOLVED

*By joining a committee or performing a task, you jump start your networking with current members. Please indicate which committee you want to learn more about or join.*

**Education Committee:** Sharing knowledge is important to us. We want our members to successfully grow personally & professionally. By joining this committee, you will help our members stay up-to-date on imperative building codes, legislation, & business changes. You will be encouraging business owners & managers to continue learning & growing their businesses through events such as the "Building a Better Business" educational series. We need volunteers who love to learn & want to share their knowledge with our members.

**Membership Support:** Does meeting new people energize you? Then consider signing up as an NRVHBA Ambassador & help us by supporting recruitment & retention goals. No experience or past HBA knowledge needed—we will train you!

**Governmental Affairs/Build PAC:** Join powerful local, state, & national level representation by helping us monitor & address upcoming regulatory & legislative issues. When an issue arises that affects the building industry, we need to be ready to act.

**Scholarship & Awards Support:** Who doesn't like to be acknowledged for a job well done, whether it is completing high school or creating a one of a kind house design. We want to recognize our members & local students to keep our industry growing. We need help expanding our classifications, categories, candidate criteria, etc.

**Event Planning Committees:** Do you enjoy event planning or have a flare for creativity? Our community events need additional support & creative to keep them going strong. We are always looking for volunteers to lend us their knowledge & time. Even if you don't have a lot of time to offer, we have plenty of tasks that would be a great small project for someone with a creative eye. These include:

- **Home Expo:** Our largest & most complex fundraiser spanning 3 days of vendors, classes, cooking contests, and more.
- **Touch-A-Truck:** Putting the community's children on a path to the building trades.
- **Other Events:** Annual Gala, Spring & Fall Golf Outing, Contractor Overstock Yard Sale & the Holiday Dinner.

